

SECTION-B

2. What do you understand by Variance Analysis? Briefly explain four variances.
3. Enlist and explain Sales Concepts.
4. Draw a diagram of Break Even chart and explain Marginal cost.
5. Name and describe the books maintained for Beverage Control.
6. Enlist 10 Bar Frauds.

SECTION-C

7. Define Budget. What are its objectives and types?
8. What is Cost? What are its various elements?
9. Describe the Beverage Control cycle.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.