

Roll No.

Total No. of Pages : 02

Total No. of Questions : 09

**B.Tech.(ANE) (E-I) (Sem.-7,8)**  
**PRINCIPLES OF MANAGEMENT & PROFESSIONAL ETHICS**  
Subject Code : ANE-415  
M.Code : 70497

Time : 3 Hrs.

Max. Marks : 60

**INSTRUCTION TO CANDIDATES :**

1. **SECTION-A** is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. **SECTION-B** contains **FIVE** questions carrying **FIVE** marks each and students have to attempt any **FOUR** questions.
3. **SECTION-C** contains **THREE** questions carrying **TEN** marks each and students have to attempt any **TWO** questions.

**SECTION-A**

**1. Explain the following concepts :**

- a) Organisation Behaviour
- b) 360° Appraisal
- c) Transactional Analysis
- d) Job Satisfaction
- e) Trade Union
- f) Spirituality
- g) Partnership
- h) Managerial Ethics
- i) Matrix Structure
- j) Authoritarian Leader

## SECTION-B

2. Discuss the need and significance of Merit-Rating to a modern industrial enterprise.
3. Define the term 'Group'. What is the relationship between group norms and group cohesiveness?
4. Critically evaluate McGregor's theory X and Theory Y of Motivation.
5. How can the accidents be minimised in the organisation?
6. Write a note on implications of Social Responsibility.

## SECTION-C

7. Explain the various Principles of Management stated by Henry Fayol.
8.
  - a) Explain factors influencing Job Satisfaction.
  - b) Explain the Limited Liability Partnership as a form of organisation.
9.
  - a) Explain the factors contributing to effective Leadership.
  - b) Discuss the ways to encourage the ethical behaviour in the organization.

**NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.**