

Roll No.

Total No. of Pages : 02

Total No. of Questions : 15

MBA(IB) (2016 to 2017) (Sem.-4)

FOREIGN TRADE POLICY AND MANAGEMENT

Subject Code : MBAIB-402

M.Code : 71408

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTION TO CANDIDATES :

1. **SECTION-A** contains **SIX** questions carrying **FIVE** marks each and students has to attempt **ANY FOUR** questions.
2. **SECTION-B** consists of **FOUR** Subsections : Units-I, II, III & IV. Each Subsection contains **TWO** questions each carrying **EIGHT** marks each and student has to attempt **ANY ONE** question from each Subsection.
3. **SECTION-C** is **COMPULSORY** and consist of **ONE** Case Study carrying **EIGHT** marks.

SECTION-A

1. Define the Marketing Development Assistance. What activities are supported by this scheme in India?
2. Discuss the recent trends in India's foreign trade.
3. What are export houses? What are the conditions for their recognition and renewal?
4. Write notes on :
 - a) Balance of payments vs. Balance of trade.
 - b) Counter trade agreements.
5. Write a note on SEZ Act 2005 and its provisions.
6. What do you mean by double taxation? Which methods are adopted by India to avoid double taxation?

SECTION-B

UNIT-I

7. What are the various schemes undertaken by Government of India to promote exports?
8. Write a note on :
 - a) Indian experience in trading with ASEAN goods.
 - b) India and the WTO.

UNIT-II

9. Elaborate the important general provisions of India's Foreign Trade Policy for exports and imports.
10. Explain the role of EPCG scheme for services sector. Discuss the conditions governing export obligation under the Export Promotion Capital Goods scheme.

UNIT-III

11. Explain the procedure of setting up Special Economic Zone units. Also mention the criteria of approval of these units.
12. Discuss the types of countertrade arrangements. What are the various factors that fueled the growth of different types of countertrade?

UNIT-IV

13. What do you mean by FDI? What kinds of incentives are provided by the Government of India to attract more FDI?
14. Explain the factors that motivate India to set up joint ventures abroad? Also discuss the prospects and scope of Indian joint ventures abroad.

SECTION-C

15. Case Study :

The Government of India's policy towards the foreign direct investment has been positive due to shortage of domestic capital. This is evident from various industrial policy resolutions and the declarations issued by the Government from time-to-time. However, foreign investors did not show keen interest in investing in India until 1991 due to the type of economic system of our country. The economic liberalizations of 1991 have given greater fillip to the foreign direct investment.

Question :

In the backdrop of above statement, discuss the various policy measures with regard to FDI announced by the Government since 1991.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.