

Roll No.

Total No. of Pages : 02

Total No. of Questions : 09

MECM (2015 & Onwards) (Sem.-3)

COUNSELLING PRACTICES

Subject Code : MECM-301

M.Code : 70781

Time : 3 Hrs.

Max. Marks : 60

INSTRUCTION TO CANDIDATES :

1. **SECTION-A** is **COMPULSORY** consisting of **TEN** questions carrying **TWO** marks each.
2. **SECTION-B** contains **FIVE** questions carrying **FIVE** marks each and students have to attempt any **FOUR** questions.
3. **SECTION-C** contains **THREE** questions carrying **TEN** marks each and students have to attempt any **TWO** questions.

SECTION-A

1. Answer briefly :

- a) Persuasion
- b) Social loafing
- c) Attitude
- d) Stereotype
- e) Social facilitation
- f) Attributional bias
- g) Discrimination
- h) Co-action effect
- i) Empathy
- j) Bystander apathy

SECTION-B

2. Describe the factors that stimulate attitude change.
3. Describe the cognitive stages in bystander decision making.
4. Explain the empathy-altruism hypothesis.
5. Explain how communication influences interpersonal relations.
6. Explain the types of cognitive dissonance.

SECTION-C

7. Explain any two theories of social psychology.
8. Describe the Activation Approach to understanding Social Facilitation.
9. Write a detailed note on the characteristics of satisfying and dissatisfying interpersonal relationships.

NOTE : Disclosure of Identity by writing Mobile No. or Making of passing request on any page of Answer Sheet will lead to UMC against the Student.